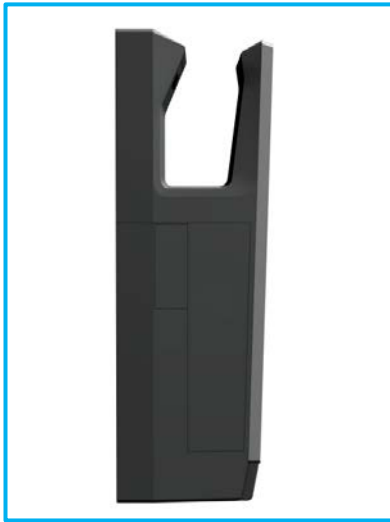


## Case Study

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## St Swithun Wells Catholic Primary School - Mitsubishi Electric Jet Towels creating quiet revolution in school

**A Hampshire primary school has installed super-quiet Mitsubishi Electric hand dryers throughout its building and is now enjoying a host of benefits.**

**St Swithun Wells Catholic Primary School in Eastleigh takes as its fundamental philosophy that each child is special. Its mission is to provide the best possible education for every child, whom it expresses in its school motto: learning, caring and praying together.**

The cost and time taken in administering/cleaning the toilets equipped with paper hand towels was proving both inhibitive and inefficient, so it was decided to investigate possible alternatives. The school contacted Utility Rentals in Slough, where they recommended the Mitsubishi Electric Jet Towel, which is proving increasingly popular in primary and secondary schools, colleges and universities.

The Mitsubishi Electric Jet Towel is the original air jet hand dryer, with a pedigree stretching back over 20 years. With the latest design now available, it works by producing two jets of air to force water off the hands –similar to a squeegee pushing water off a window as it is pulled across the pane.

Steve Matthey, Director of Utility Rentals, explains that it has many advantages for schools: "St Swithun Wells wanted a quiet unit: at 58dB, the

Mitsubishi Electric Jet Towel is whisper quiet and has recently been commended by the Noise Abatement Society.

"Its advanced motor technology and optimum airflow design help reduce energy consumption. So as well as contributing to Green Schools projects it can reduce running costs by up to 90 per cent.

"Jet Towel will easily dry a pair of small hands in 9 seconds, so the kids don't run off with still wet hands. Further, no contact is required and drips of water are caught in the integrated drain, so hygiene –critical in primary schools –is never compromised, a fact recognised with National Sanitation Foundation approval."

Utility Rentals is the longest established school equipment leasing company in the UK. Steve explains that renting enables schools to obtain



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equipment without needing to rely on capital budgets, compromising on equipment quality, or spreading the acquisition of multiple items over time. The company also provides schools with installation and maintenance services for its equipment.

"All of our equipment rental contracts are designed specifically for schools and can be used to spread the cost of the equipment over its useful life, whilst at the same time making the process of acquiring equipment within a school as simple as possible. This in turn gives pupils and staff the opportunity to use the best and most up to date equipment around," says Steve.

St Swithun Wells installed a Mitsubishi Electric Jet Towel on a trial basis. It proved an instant hit with all who used them, so the school ordered more and confirmed the contract with Utility Rentals and is now looking forward to seeing a reduction in janitorial costs.

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